

SAMPLE SAMPLE SAMPLE

Rich Enterprises, Inc. Rich Enterprises, Inc. Rich Enterprises, Inc.

Contact Report

Pearl Whittman, ABC Company
732 Sidebar Rd.
Kansas City , KS 65123

Contact

Company Russell & Raymona Publications
Contact Keith Russell
Title
Phone 800-526-7877 *Ext.*
Fax
Salutation Keith

Address 1 2 Smallwood St
Address 2
Address 3
City Trenton
State NJ *Zip*
Country

User Fields

User 1 *User 9*
User 2 *User 10*
User 3 *User 11*
User 4 *User 12*
User 5 *User 13*

Home/Phone

Alt Phone *Ext.* *Home Address 1*
Mobile Phone *Home Address 2*
Pager *Home City*
Home Phone *Home State* *Home Zip*
E-mail Address krussell@rrpublications *Home Country*

Alt. Contacts

Assistant *3rd Contact*
Asst. Title *3rd Title*
2nd Contact *Spouse*
Asst. Phone *Ext.* *3rd Phone* *Ext.*
2nd Title *Referred By*
2nd Phone *Ext.* *Web Site*

Status

Last Reach 3/25/04 *ID/Status* Appointment Set
Last Meeting *Last Results*
Last Attempt *Public/Private* Public

Notes/History

Date Range: All Dates
Field Changed 3/25/04 1:16 PM ID/Status - Appointment Set
Call Completed 3/25/04 1:10 PM Cold call

DETAILS:

Spoke with Mr. Russell and he says he definitely thinks his company could benefit from the use of this program and would like a demonstration of the program. He says he will have his assistant at the meeting as well since they will run the program, but he will make the decision to purchase. Mr. Russell was very pleasant and extremely interested in meeting with you. I believe there is a high potential to close this deal.

Note: Keith Russell 216-331-0547 krussell@rrpublications. website is www.rrpublications. Appt. set for April 12th at 10am est. Verified address for appt.

Activities

Date Range: All Dates
Meeting Open 4/12/04 10:00 AM Presentation
To-do Open 4/9/04 NONE Follow up to confirm appointment

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