



History of our company

Rich Enterprises, Inc. was founded in 1999 on the premise that businesses must not only maintain, but must always seek new revenues and opportunities in order to succeed. We certainly look forward to answering your questions and meeting your outsourcing needs.

We are proud to be an active member of our local Chamber of Commerce and professional business associations (such as the Human Resources Professionals Association of Greater Emporia).

In August of 2004, Rich Enterprises, Inc. was certified as a Women Owned Business with the State of Kansas Department of Commerce. In 2004, Rich Enterprises, Inc. also established www.richcrm.com to handle customer service calls or warm calls.

Honored by the State of Kansas

Rich Enterprises, Inc. has been honored by the Kansas Department of Commerce and will receive the award on October 25, 2007. Rich Enterprises, Inc. will be the 2007 Women Owned Service Business of the year.

Our Founder

Melissa Rich, President, brought to the company experience in business management, sales, and marketing. She has successfully managed several nation wide teams of up to 45 sales representatives within a variety of industries.

To date, she has managed a range of accounts including telecommunications, marketing, management consulting, retirement benefits, logistics, and many others. In addition, she also holds a Bachelors degree in accounting and has also been active in several business associations.

Our Future

Our sales team is anxious to provide information about products, pricing, and answer your questions. Rich Enterprises, Inc. is responsible for a wide range of sales outsourcing services and looks forward to creating a sales solution and program that best suits your needs.

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