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Date Range: 3/25/04

Number of Contacts: 10

Contact : Brussels Inc.

Call Completed 3/25/04 1:20 PM

Marilyn Cooper

Cold call

DETAILS:

Rec. transferred me to Stephanie, Director of HR and she said she actually doesn't handle these matters and directed me to Ollie, VP or HR. Got him on the phone, but he said he was in the middle of a meeting and asked me to call

back another time.

Contact : Evergreen & Associates

Call Completed 3/25/04 1:05 PM

Peter Bryant

Cold call

DETAILS:

Called and got general voice mail.

Contact : Fanway Corporation

Field Changed 3/25/04 1:31 PM

Call Completed 3/25/04 1:29 PM

George Schmidt

ID/Status - Callback Needed

Cold call

DETAILS:

Spoke to Mr. Robinson and he had a lot of questions. Asked if I could email him some information to view with Mr. Schmidt and they will get back to me. He asked for Pricing info.

Will forward this over as a lead for you to provide pricing info along with email. gschmidt@fanwaycorp.org

Contact : Madusa Software Systems

Field Changed 3/25/04 1:27 PM

Call Completed 3/25/04 1:26 PM

Michael Pierce

ID/Status - Not Interested

Cold call

DETAILS:

Transferred to Mr. Pierce's secretary and she said they do not need the service and please remove them from call list.

Contact : NYC Enterprises

Call Completed 3/25/04 12:57 PM

James Best

Cold call

DETAILS:

Called for Mr. Best, but secretary informed he is out of the office today.

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2961 Road H - Americus Kansas 66835
Telephone (620) 443-5247

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Contact : **Phoenix Art & Design Alliance** **Kevin Rush**
Field Changed 3/25/04 1:03 PM ID/Status - Call Back
Call Completed 3/25/04 1:01 PM Cold call
DETAILS:
Rec. transferred to Mr. Rush secretary and she said he would be interested in the product and would like more info. Email sent to krush@pada.com

Contact : **Russell & Raymona Publications** **Keith Russell**
Field Changed 3/25/04 1:16 PM ID/Status - Appointment Set
Call Completed 3/25/04 1:10 PM Cold call
DETAILS:
Spoke with Mr. Russell and he says he definitely thinks his company could benefit from the use of this program and would like a demonstration of the program. He says he will have his assistant at the meeting as well since they will run the program, but he will make the decision to purchase. Mr. Russell was very pleasant and extremely interested in meeting with you. I believe there is a high potential to close this deal.
Note: Keith Russell 216-331-0547 krussell@rrpublications. website is www.rrpublications.
Appt. set for April 12th at 10am est. Verified address for appt.

Contact : **SBK Industries** **Nicholas Kowolski**
Call Completed 3/25/04 1:06 PM Cold call
DETAILS:
Phone just continued to ring. No answer.

Contact : **Techvice Systems Williams Boyd**
Field Changed 3/25/04 1:24 PM ID/Status - Competitor
Call Completed 3/25/04 1:23 PM Cold call
DETAILS:
Spoke with rec. and this company offers all the same services. This is a competitor. DO NOT CALL AGAIN.

Contact : **Trinity Education Systems** **Trinity Williams**
Call Completed 3/25/04 12:59 PM Cold call
DETAILS:
Spoke with Trinity and she asked me to call back in week. Could not talk right now.

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